

# KPI Consulting





Process Quality and Project Management	Organizational Performance Management	Human Resources Management	Strategic Cost Management	Operations Management	Auditing, Assessment and Consulting
<ul style="list-style-type: none"> <li>• Total Quality Management</li> <li>• Quality Control</li> <li>• Quality Auditing</li> <li>• Process Management</li> <li>• Innovation</li> <li>• Problem Solving Techniques</li> <li>• Statistical Process Kontrol Practices</li> <li>• ISO 9001 QMS</li> <li>• Quality Documentation</li> <li>• Process Modeling and Analysis</li> <li>• Organizational Project Management and and Project House?</li> <li>• IT Project Management</li> <li>• Construction Project Management</li> <li>• Project Management with MS Project</li> </ul>	<ul style="list-style-type: none"> <li>• Strategic Thinking and Strategy Development</li> <li>• Strategic Planning</li> <li>• Balanced Scorecard</li> <li>• Process Performance Management</li> <li>• Organizational Performance Management and Compensation Systems</li> <li>• Performance Reporting and Monitoring</li> <li>• Performance Improvement Solutions</li> </ul>	<ul style="list-style-type: none"> <li>• Recruiting and Placement</li> <li>• Orientation</li> <li>• Learning Needs Analysis, Planning and Analysis</li> <li>• Individual Performance Assessment</li> <li>• Motivation</li> <li>• Performance Based Pay Structures</li> <li>• Career Management</li> <li>• Leadership and Administration</li> <li>• Permanent Staff Planning</li> <li>• Job Description</li> <li>• Competency Based HR Management</li> <li>• Suggestion and Reward Systems</li> </ul>	<ul style="list-style-type: none"> <li>• Return- Payment Process Performance</li> <li>• Operational Cost Analysis</li> <li>• Cost Reduction</li> <li>• Product/ Service Pricing</li> <li>• Customer Profitability Analysis</li> <li>• Performance Based Budgeting</li> </ul>	<ul style="list-style-type: none"> <li>• Strategic Asset Management</li> <li>• Purchasing Management</li> <li>• Stock and Logistics Management</li> <li>• Material Requirements Planning</li> <li>• Marketing Strategy</li> <li>• Sales Management</li> <li>• Sales Analysis and Reporting</li> <li>• Professional Sales Techniques</li> <li>• Customer Satisfaction, Customer Loyalty and Customer Focus</li> <li>• Present and Potential Customer Relations Management</li> <li>• Mobile and Internet Based Communication and Marketing</li> </ul>	<ul style="list-style-type: none"> <li>• Marketing Auditing</li> <li>• Purchasing Auditing</li> <li>• Customer Relations Management System Auditing</li> <li>• Accounting and Financial Operations Auditing</li> <li>• Performance Auditing</li> <li>• Administrative Process Auditing</li> <li>• Operational Process Auditing</li> <li>• Supportive Process Auditing</li> <li>• IT Systems Auditing</li> <li>• Legislative Compliance Standards</li> <li>• Risk Analysis and Management</li> <li>• Risk Management</li> <li>• Internal Control Standards</li> </ul>